

Oana Tocoian

Robert Day School of Economics and Finance
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EMPLOYMENT

Assistant Professor of Economics, Claremont McKenna College July 2011-present

EDUCATION

Ph.D. *Economics*, University of California, San Diego June 2011
M.A. *Economics*, University of California, San Diego Dec 2007
B.S. *Engineering and Applied Science*, California Institute of Technology June 2003

RESEARCH INTERESTS

International Trade, Networks and Firm Performance, Entrepreneurship, Household Economics

TEACHING EXPERIENCE

Intermediate Microeconomics, Claremont McKenna College 2011-2015
Economics of Entrepreneurship, Claremont McKenna College 2013-2015

PUBLICATIONS

Employee Spinoffs and Other Entrants: Stylized Facts from Brazil, with Marc Muendler and James Rauch, International Journal of Industrial Organization, Sept 2012.

The Home Market Effect in International Arms Trade, Economic Inquiry, Oct 2015.

WORKING PAPERS

Is it all about who you know? Prior work connections and entrepreneurial success, with Sarada
Who gets the guns? How conflicts and politics drive international arms transfers, with Brock Blomberg
Infrastructure Spending and the Trade in Construction Materials
Fertility and the Business Cycle, with Sarada

WORK IN PROGRESS

Entrepreneurial Risk and Household Adjustment, with Sarada
The Formalization of Networks into Entrepreneurial Organizations, with Sarada

SEMINARS AND CONFERENCE PRESENTATIONS

2015 - Western Economic Association International (WEAI) Annual Conference
2014 - ASSA*, CSWEP CeMENT National Mentoring Workshop (junior participant), US Census Bureau, International Industrial Organization Conference (IIOC), Midwest Strategy Meeting*, Society for the Advancement of Behavioral Economics annual conference (SABE)
2013 - CMC Robert Day School Seminar Series, Society of Labor Economists Annual Meetings* (SOLE), HEC Paris*
2012 - CMC Robert Day School Workshop; Rocky Mountain Empirical Trade conference (discussant); Empirical Investigations in International Trade (discussant)
2011 - Claremont McKenna College Robert Day School; Southern California Conference in Applied Microeconomics (SoCCAM); Empirical Investigations in International Trade (EIIT); Santa Cruz Institute for International Economics (discussant)

2010 - UC San Diego IR/PS
2009 - UC San Diego Economics Department
* marks presentations by co-authors

AWARDS, GRANTS, FELLOWSHIPS

Lowe Institute Faculty/Student Research Grant	CMC, 2015
Center for Innovation and Entrepreneurship (CIE) Faculty Research Grant	CMC, 2014
Berger Institute Summer Research Grant	CMC 2012, 2013
Teaching Assistant Excellence Award	UCSD 2007
Economics Department Tuition Fellowship	UCSD 2005-2011
Summer Undergraduate Research Fellowship	Caltech 2000, 2001

PROFESSIONAL SERVICE

Referee - Journal of International Economics, Journal of Labor Economics, Journal of Development Economics, Southern Economic Journal, Review of Economics of the Household, Scandinavian Journal of Economics

Member - American Economic Association, Society of Labor Economists, Industrial Organization Society, Western Economic Association International

COLLEGE SERVICE

Organizer - Robert Day School seminar series	2015-2016
CMC Conduct Board	2015-2016
CMC Advisory Board for Library Planning	2015-2016
CMC WASC Assessment Committee	2013-2016
Organizer - Robert Day School Summer research workshop	2013
Judge - Robert Day School Case Competition	2012, '13, '15
CMC Institutional Review Board	2012-2013

PREVIOUS EMPLOYMENT

Research Assistant - UCSD Economics Dept. and IR/PS	
Profs. James Rauch and Marc Muendler (funded by the World Bank)	Fall 2008 - Spring 2009
Prof. Gordon Hanson	Summer 2008, 2009, 2010
Prof. Marc Muendler	Winter & Summer 2008
Teaching Assistant - UCSD Economics Dept.	Fall 2005 - Spring 2011
Economic Development, International Trade, International Monetary Relations, Introductory and Intermediate Microeconomics, Econometrics, Economics of Health.	
Economic Consultant	
Bates White, LLC	2003-2005

OTHER INFORMATION

Citizenship United States, Romania
Languages English, Romanian, French (conversational)