

Darren Filson

July 2015

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Academic Positions:

Associate Professor of Economics, Claremont McKenna College, 2007-present

Director of Graduate Programs, 2008-present

Silicon Valley Program Faculty, 2012-present

Adjunct Professor, Claremont Graduate University, 2011-2014

Associate Professor, Claremont Graduate University, 2003-2009

Department Chair, 2005-2007

Adjunct Professor, Keck Graduate Institute of Applied Life Sciences, 2006-2009

Assistant Professor, Claremont Graduate University, 1997-2003

Lecturer, The Pennsylvania State University, 1996-1997

Visiting Professor, St. John Fisher College, 1994-1996

Summer Lecturer, University of Rochester, 1994

Summer Lecturer, University of Saskatchewan, 1992-1994

Teaching Assistant, University of Rochester, 1993

Research Assistant, University of Saskatchewan, 1990-1993

Education:

Ph.D. Economics, University of Rochester, 1996

M.A. Economics, University of Rochester, 1995

B.A. Double Honors, Economics and Political Studies, University of Saskatchewan, 1991

Refereed Journal Articles:

“Evaluating Mergers in the Presence of Dynamic Competition Using Impacts on Rivals” with Saman Olfati and Fatos Radoniqi, forthcoming, *Journal of Law and Economics* (planned for the November 2015 issue)

“The Impacts of Gramm-Leach-Bliley Bank Diversification on Value and Risk” with Saman Olfati, *Journal of Banking & Finance* 41 (April 2014): 209-21.

“A Markov-Perfect Equilibrium Model of the Impacts of Price Controls on the Performance of the Pharmaceutical Industry” *RAND Journal of Economics* 43:1 (Spring 2012): 110-138.

“The Impacts of the Rise of Paragraph IV Challenges on Startup Alliance Formation and Firm Value in the Pharmaceutical Industry” with Ahmed Oweis, *Journal of Health Economics* 29:4 (July 2010): 575-84.

“Sensitivity to Costs of Fighting versus Sensitivity to Losing the Conflict: Implications for War Onset, Duration, and Outcomes” with Suzanne Werner, *Journal of Conflict Resolution* 51:5 (October 2007): 691-714.

“The Effects of Profit-Reducing Policies on Firm Survival, Financial Performance, and New Drug Introductions in the Research-Based Pharmaceutical Industry” with Neal Masia, *Managerial and Decision Economics* 28:4-5 (June-August 2007): 329-51.

“The Dynamics of Bargaining and War” with Suzanne Werner, *International Interactions* 33:1 (January-March 2007): 31-50.

“Spinouts: Knowledge Diffusion through Employee Mobility” with April M. Franco, *RAND Journal of Economics* 37:4 (Winter 2006): 841-60.

“Equity Links and Information Acquisition in Biotechnology Alliances” with Rosa Morales, *Journal of Economic Behavior & Organization* 59:1 (January 2006): 1-28.

“Dynamic Common Agency and Investment: The Economics of Movie Distribution” *Economic Inquiry* 43:4 (October 2005): 773-84.

“At the Movies: The Economics of Exhibition Contracts” with David Switzer and Portia Besocke, *Economic Inquiry* 43:2 (April 2005): 354-69.

“Horizontal Mergers and Exit in Declining Industries” with Bunchon Songsamphant, *Applied Economics Letters* 12:2 (February 2005): 129-32.

“The Impact of E-Commerce Strategies on Firm Value: Lessons from Amazon.com and Its Early Competitors” *Journal of Business* 77:2 pt.2 (April 2004): S135-S154.

“Bargaining and Fighting: The Impact of Regime Type on War Onset, Duration, and Outcomes” with Suzanne Werner, *American Journal of Political Science* 48:2 (April 2004): 296-313.

“Strategic Innovation and Technology Adoption in an Evolving Industry” with Richard T. Gretz, *Journal of Monetary Economics* 51:1 (January 2004): 89-121.

“A Bargaining Model of War and Peace: Anticipating the Onset, Duration, and Outcome of War” with Suzanne Werner, *American Journal of Political Science* 46:4 (October 2002): 819-38.

“Product and Process Innovations in the Life Cycle of an Industry” *Journal of Economic Behavior & Organization* 49:1 (September 2002): 97-112.

“Group Consumption, Free Riding, and Informal Reciprocity Agreements” with Thomas E. Borchering, *Journal of Economic Behavior & Organization* 47:3 (March 2002): 237-57.

“Market Power and Cartel Formation: Theory and an Empirical Test” with Edward Keen, Eric Fruits, and Thomas Borchering, *Journal of Law and Economics* 44:2 pt.1 (October 2001): 465-80.

“The Nature and Effects of Technological Change over the Industry Life Cycle” *Review of Economic Dynamics* 4:2 (April 2001): 460-94.

“The Dynamics of Resource Allocation in Research Organizations” *Journal of Economic Behavior & Organization* 43:2 (October 2000): 263-77.

“Price Indexes for Personal Computers (1976-1988)” *Applied Economics Letters* 5:7 (July 1998): 449-52.

Other Publications:

“Tom Borchering” with Matt Lindsay and Robert T. Deacon, *Public Choice* 160:1-2 (July 2014): 1-6.

“A Caution on Changes to Medicare” *The San Diego Union-Tribune* (January 31, 2007): B5.

“Testing for Contagion During the Asian Crisis” with Bruno Gerard and Kessara Thanyalakpark, in Thomas A. Fetherstone and Jonathan Batten, eds. *Financial Risk and Financial Risk Management, Research in International Business and Finance* 16 (Elsevier Science, 2002): 375-94.

“Conflicts of Interest in the Hollywood Film Industry: Coming to America - Tales from the Casting Couch, Gross and Net, in a Risky Business” with Thomas Borchering, in Michael Davis and Andrew Stark, eds. *Conflict of Interest in the Professions* (New York: Oxford University Press, 2001): 249-78.

Working Papers and Work in Progress:

“The Performance of Global Film Franchises and Decisions to Extend the Franchise” with James H. Havlicek, in preparation for submission

“Ranking Journals Using Simple Metrics that Account for Heterogeneous Article Impact” with Sean Mayes, in progress

Fellowships, Grants, and Prizes:

Lowe Institute Faculty Research Grant, 2015, \$7,000

Center for Innovation and Entrepreneurship Research Grant, Fall 2014, \$5,000

Lowe Institute Faculty Research Grant, 2014, \$7,000

Center for Innovation and Entrepreneurship Research Grant, Spring 2014, \$5,000

Lowe Institute Faculty Research Grant, 2008, \$8,000

Dean’s Faculty Summer Research Grant, 2008, \$720

Fletcher Jones Research Grant, 2006, \$2,800
Avery Fellowship, 2006, \$2,000
Haynes Faculty Fellowship, 2005, \$10,000
Haynes Faculty Fellowship, 2004, \$10,000
Haynes Foundation Grant (with Georgina Moreno), 2003, \$32,109
John M. Olin Faculty Fellowship, National Association of Scholars, 2001-2002, \$91,333
Fletcher Jones Research Grant, 2000, \$3,150
Fletcher Jones Research Grant (with Paul Zak), 1999, \$4,000
FIPSE Teaching Fellowship, University of Rochester, 1994-1995
Department Fellowship, University of Rochester, 1992-1995
Lewis C. Gray Prize, University of Saskatchewan, 1991
Undergraduate Scholarship, University of Saskatchewan, 1991

Conference Presentations:

Searle Center Conference on Innovation Economics, Northwestern University (discussant), 2015
Western Economics Association International Annual Conference, Denver, 2014
International Industrial Organization Conference, Northwestern University, 2014
International Industrial Organization Conference, Northeastern University, 2013
Lowe Institute of Political Economy Southern California Conference in Applied Microeconomics, Claremont (Discussant), 2013
International Industrial Organization Conference, University of British Columbia, 2010
Pharmaceutical Economics and Policy Council Meeting, Miami, 2010
Lowe Institute of Political Economy Southern California Conference in Applied Microeconomics, Claremont, 2010
Biotechnology Industry Organization International Convention, Boston, 2007
International Industrial Organization Conference, Georgia Southern University, 2007
Pharmaceutical Economics and Policy Council Meeting, Chicago, 2007
Western Economics Association International Annual Conference, San Diego, 2006
North American Summer Meeting of the Econometric Society, University of Minnesota, 2006
The Past, Present and Future of Food and Drug Regulation: Commemorating the 100th Anniversary of the FDA, Keck Graduate Institute for Applied Life Sciences, 2006
International Industrial Organization Conference, Northeastern University, 2006
Business and Economics Scholars Workshop Summit in Motion Picture Industry Studies, Fort Lauderdale, 2005
Public Policy and Biological Threats Summer Workshop, University of California, San Diego, 2005
International Industrial Organization Conference, Georgia Institute of Technology, 2005
European Pharmaceutical Economics and Policy Council Meeting, Lisbon, 2004
Business and Economics Scholars Workshop Summit in Motion Picture Industry Studies, Fort Lauderdale, 2004
Power Transition Conference, Carmel, 2004
International Industrial Organization Conference, Northwestern University, 2004
Pharmaceutical Economics and Policy Council Meeting, San Diego, 2004
Clarence Tow Conference on Industrial Organization, University of Iowa, 2003
Carnegie Rochester Conference on Public Policy, University of Rochester, 2003

Living Wage Conference, University of California, Riverside (Discussant), 2003
Workshop on the Economics of the Movie Industry, Weidenbaum Center, Washington
University in St. Louis (Discussant), 2003
Western Economics Association International Annual Conference, Seattle, 2002
North American Summer Meeting of the Econometric Society, University of California, Los
Angeles, 2002
Financial Management Association Annual Conference, Toronto, 2001
Entertainment Industry Institute Annual Conference, California State University, Northridge,
2001
National Bureau of Economic Research, Summer Institute on R&D, Strategy, and Organizations,
Boston, 2001
Entertainment Industry Institute Annual Conference, California State University, Northridge,
2000
Western Economics Association International Annual Conference, Vancouver, 2000
Western Economics Association International Annual Conference, San Diego, 1999
Society for Economic Dynamics Annual Conference, Sardinia, Italy, 1999
Canadian Economics Association Annual Conference, University of Toronto, 1999
Canadian Economics Association Annual Conference, Brock University, 1996

Invited Presentations:

California State University, Fullerton, Claremont Graduate University, Claremont McKenna
College, Federal Reserve Bank of Richmond, Federal Reserve Bank of St. Louis, Industry
Canada, Loyola Marymount University, The Pennsylvania State University, Pfizer Inc, Scripps
College (Economic Society Spring Dinner), United States Department of Agriculture, University
of California, Los Angeles (Department of Economics and School of Public Health), University
of Rochester, University of Southern California (Department of Pharmaceutical Economics and
Policy and the Schaeffer Center for Health Policy and Economics)

Courses Taught:

Graduate and Executive Courses (Claremont Graduate University, Claremont McKenna College
and Keck Graduate Institute of Applied Life Sciences):

Applications of Behavioral Game Theory and Finance, Bioscience Economic Concepts and
Analysis, Business Basics for Scientists, Contracts and Distribution Arrangements in the
Entertainment Industry, Corporate Financial Management, Financial Econometrics, Financial
Economics and Economic Organization, Game Theory, Industrial Organization, Managing in
Virtual Environments, Microeconometrics, Portfolio Management

Undergraduate Courses (Claremont McKenna College, The Pennsylvania State University, Pitzer
College, Scripps College, St. John Fisher College, University of Rochester, University of
Saskatchewan):

Economics of Innovation, Game Theory and Decision Making Under Uncertainty, Industrial Organization, Intermediate Macroeconomics, Intermediate Microeconomics, Managerial Economics, Mathematical Economics, Principles, Sociological Economics, Statistics

Service:

Current: RDS Director of Graduate Programs, Board of Trustees Finance Committee, RDS Curriculum Committee, RDS Faculty Advisory Committee

Previous Service (Claremont McKenna College): CMC Admission and Financial Aid Committee, Freshman Advising, RDS Director of Graduate Programs, RDS Recruitment Committee (Economics (Member and Chair), Entrepreneurship/Leadership, Finance), RDS 3rd-year Review and Tenure Committees, RDS Working Paper Series/Web Pages Committee, Structure of the Recruitment Committee, Econometrics Committee

Previous Service (Claremont Graduate University): Department Chair, Faculty Executive Committee, Fiscal Federalism Committee, Job Placement Officer, Nominations and Elections Committee (Member and Chair), Qualifying Exam Committee Chair for Business and Financial Economics, Industrial Organization, and Microeconomics, Quantitative Analysis Center Committee

CGU Ph.D. Dissertation Committee Chair (and initial placement when known): Eric Bell (Southern California Edison), Portia Besocke, Richard Gretz (Bradley University), Sang-Chul Jung, Sang-Hyun Lee (Korea Institute for Industrial Economics & Trade), Rosa Morales (Universidad de Carabobo), Ahmed Oweis, Fatos Radoniqi (Whittier College), Dennis Sevilla, Bunchon Songsamphant (Government of Thailand), Ran (Nancy) Tao (University of Wisconsin Whitewater), Sanae Tashiro (UC Davis Postdoc), Hyung Rok (Rocky) Yim (Korea Institute for Industrial Economics & Trade)

Other Service: Faculty Advisor, Deloitte Consulting National Case Competition

Service to the Profession:

Associate Editor, *Journal of Economic Behavior & Organization*, 2007-present

Referee for: *African Journal of Business Management*, *American Economic Review*, *American Journal of Political Science*, *American Political Science Review*, *Applied Economics*, *Applied Financial Economics*, *British Journal of Political Science*, *Challenges*, *ClinicoEconomics and Outcomes Research*, *Computational Economics*, *Conflict Management and Peace Science*, *Contemporary Economic Policy*, *Economic Inquiry*, *Economic Journal*, *Economic Modelling*, *Economics of Innovation and New Technology*, *Economics Letters*, *Economic Theory*, *Forum for Health Economics & Policy*, *Industrial Relations*, *International Interactions*, *International Journal of the Economics of Business*, *International Journal of Industrial Organization*, *International Journal of Transitional Justice*, *International Journal on Media Management*, *International Review of Law and Economics*, *International Studies Perspectives*, *International Studies Quarterly*, *Journal of the Asia Pacific Economy*, *Journal of Banking & Finance*, *Journal*

of Conflict Resolution, Journal of Cultural Economics, Journal of Economic Behavior & Organization, Journal of Economic Dynamics and Control, Journal of Economic Education, Journal of Economics and Business, Journal of Economics & Management Strategy, Journal of the European Economic Association, Journal of Industry, Competition, and Trade, Journal of Law, Economics, & Organization, Journal of Media Economics, Journal of Peace Research, Journal of Politics, Journal of Public Economic Theory, Journal of Stock & Forex Trading, Labour Economics, Management Science, Managerial and Decision Economics, Marketing Science, The Milbank Quarterly, Nature Biotechnology, North American Journal of Economics and Finance, Oxford Economic Papers, Peace Economics, Peace Science and Public Policy, Public Choice, RAND Journal of Economics, Research Policy, Review of Economic Dynamics, Review of Industrial Organization, Risks, Social Science Quarterly, Southern Economic Journal

Reviewer for: Academy of Management Annual Conference, Bentham Science Publishers, CRC Press, John Wiley & Sons, National Science Foundation, Oxford University Press, Pearson, Social Sciences and Humanities Research Council of Canada

External Reviewer: Assessment Plan for the Economics Graduate Program, California State Polytechnic University, Pomona

Professional Associations:

American Economic Association