

## **JEFFREY ALLEN FLORY**

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Claremont McKenna College  
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### **ACADEMIC APPOINTMENTS**

2013-present: Assistant Professor, Robert Day School of Economics and Finance, Claremont McKenna College.  
2011-2012: Postdoctoral Fellow, University of Chicago, Becker Center on Chicago Price Theory.

### **PRIMARY RESEARCH FIELDS**

Development Economics, Experimental and Behavioral Economics

### **EDUCATION**

Ph.D. Agricultural and Resource Economics, University of Maryland, College Park, December 2011.  
M.S. Agricultural and Resource Economics, University of Maryland, College Park, 2009.  
B.A. History, Reed College, 2000.

### **PUBLICATIONS**

“Do Competitive Work Places Deter Female Workers? A Large-Scale Natural Field Experiment on Gender Differences in Job-Entry Decisions,” (with Andreas Leibbrandt and John List), 2015. *Review of Economic Studies* 82(1): 122-155.

### **UNDER REVIEW**

“Formal Finance and Informal Safety Nets of the Poor: Evidence from a Savings Field Experiment.”  
Previous version: “Micro-Savings and Informal Insurance in Villages: How Does Financial Deepening Affect Safety Nets of the Very Poor?” *Becker Friedman Institute for Research in Economics Working Paper No. 2011-008*.

“Gender, Age, and Competition: the Disappearing Gap” (with Uri Gneezy, Kenneth Leonard, and John List), 2015.

### **WORKING PAPERS**

“Banking the Poor: Evidence from a Savings Field Experiment in Malawi”, Claremont McKenna College, 2015”, Claremont McKenna College, 2015.

“Mothers, Daughters, and Sisters: Competitiveness and Matrilineal Culture,” (with Kenneth Leonard, Magda Tsaneva, and Kathryn Vasilaky), Claremont McKenna College, 2015.

“Philanthropy in the Village: Experimental Evidence on the Value of Small Gifts”, Claremont McKenna College, 2015.

“Misbehaving on the Job: A Natural Field Experiment,” (with Andreas Leibbrandt, and John List), Claremont McKenna College, 2015.

“Formal Savings Spillovers on Microenterprise Growth and Production Decisions Among Non-Savers”, draft paper, University of Chicago, June 2012.

## **CONFERENCE & INVITED SEMINAR PRESENTATIONS**

2015: University of Chicago; Cornell University; Barcelona Graduate School of Economics; UC Hastings College of Law; Claremont Graduate University; AAEA Annual Conference San Francisco; Science of Philanthropy Initiative Annual Conference.

2014: AAEA Conference Minneapolis; Southern California Conference in Applied Microeconomics; Behavioral Economics and Institutions Seminar; Claremont Graduate University.

2012: University of Chicago; University of Colorado Boulder; Pacific Economic Development Conference UC Davis; Claremont McKenna College; Clark University; AAEA Conference Seattle.

2011: Advances with Field Experiments at University of Chicago; Midwest International Economic Development Conference Madison; AAEA Conference Pittsburgh.

## **REFeree ACTIVITY**

*Quarterly Journal of Economics, Review of Economic Studies, The Economic Journal, Journal of Economic Behavior and Organization, Journal of Agricultural and Applied Economics, Journal of Agricultural Economics, Review of Finance*

## **PROFESSIONAL AFFILIATIONS**

Bias Interrupters Working Group (UC Hastings), American Economics Association, Agricultural and Applied Economics Association, European Economic Association

## **GRANTS, HONORS, AWARDS**

\$150,000 – World Bank/DFID i2i Impact Evaluation Grant “Argentina Solar Home System and Tariff Impact Evaluation,” 2015-2017.

\$25,000 – World Bank/DFID i2i Concept Note Preparation Grant, “Argentina Solar Home System Impact Evaluation,” 2015.

\$194,882 – National Science Foundation Grant “Gender, Competition, and Matrilineal Inheritance,” 2009.

Phi Beta Kappa, Reed College.

Kopp Scholarship Award for Physics.

## **TEACHING EXPERIENCE**

Claremont McKenna College, Intermediate Micro Theory, Development Economics, 2013 – present.

University of Maryland, College Park, Teaching Assistant, Applied Econometrics II, Required Graduate Course for PhD Students, 2011.

Beijing Business School Topgem (北京工商管理专修学院), Beijing, CHINA, Business English, 2003.

## **SELECTED MEDIA COVERAGE OF RESEARCH**

Time Magazine, ABC News, Freakonomics, Science Daily, Medical News Today

## **LANGUAGES**

English (Native); Spanish (Fluent); French (Fluent); Mandarin Chinese (Fluent Speaking); Chichewa (Basic Field Proficiency).