

Peter J. McAniff

208 Glen Summer Road • Pasadena • California • 91105 • 310-926-7575 • peter.mcaniff@gmail.com

EXPERIENCE

The Circinus Group

Pasadena, CA

Partner

Feb 2002 – Sept 2007; October 2017 - present

- Co-author of *The Practitioner's Guide to Investment Banking, Mergers & Acquisitions, Corporate Finance* (published June 2007), which has been used as a text (currently and/or in past) at a number of colleges and universities including Arizona State, DePaul, Georgetown, Harvard Extension, Northwestern, Penn State, Rutgers, Texas A&M, and University of Wisconsin, among others. The book has been used in multiple new-hire investment bank training programs as well, including Credit Suisse, J.P. Morgan, and Macquarie Securities.
- Co-author of *The Recruiting Guide to Investment Banking* (published June 2006).
- Conducted corporate finance and M&A training sessions for investment banking and asset management firms.
- Working on the 2nd edition of *The Practitioner's Guide to Investment Banking*.

Poplar Forest Capital

Pasadena, CA

Equity Analyst and Partner

Sept 2007 - Sept 2017

- 1 of 5 analysts for the deep value, long-only Poplar Forest Partners equity mutual fund (IPFPX), which had a Bronze rating from Morningstar and 4 stars.
- Member of the Investment Committee as well as the Firm Valuation Committee.
- Joined the firm at inception and helped it grow from 3 employees and AUM of \$42mm to 13 employees and AUM of approximately \$1.5 billion.
- Primary coverage for a variety of investments in the fund over the years across sectors. Investments were in Consumer, Metals & Mining, Media, Real Estate, and Engineering & Construction. Supported all equity strategies at the firm with recommendations.
 - Responsible for the creation of models, investment memos, due diligence, ongoing company reports and updates, and overall assessment of the investment from initial purchase to exit.
- Chief Compliance Officer (Oct 2007 - Feb 2011)
 - In addition to investment responsibilities, created initial and subsequent versions of major compliance documents for Poplar Forest Capital including Form ADV, Code of Ethics, Policies & Procedures, Business Continuity Plan, and Privacy Policy as well as oversaw federal filings such as Form ADV, Form D, and Form 13F, all with the assistance of outside compliance consulting.
 - Responsible for regular compliance activities such as risk identification, annual compliance reviews, review of duplicate brokerage statements, review of personal securities transactions, and maintenance of books and records (advertising & marketing review outsourced).
 - Participated in preparation for an SEC exam in Fall 2010, the examination, and associated follow-up.
- Led MBA and Permanent-Hire Recruiting (October 2014 - September 2017).
- Oversaw office space expansion, lease renegotiation and extension, and related buildout as the firm expanded from 2,100 to 3,100 square feet in 2010 and again as the firm expanded from 3,100 to 5,300 square feet in 2015.

J.P. Morgan & Co.

New York, NY

Vice President, Mergers & Acquisitions Group

Jun 1999 - Feb 2002

- Served as the primary client contact and lead execution banker on domestic and international mergers, acquisitions, divestitures, joint ventures, and restructurings, primarily in the Consumer sector.
- Selected to the Global Leadership Council, a group of 11 Vice Presidents from JPMorgan's M&A Group worldwide. Personal responsibilities included serving as Program Coordinator for the Continuing Education program for M&A North America, initiating an Apprenticeship Program for first-year Analysts and Associates globally, and creating a Mentorship Program for M&A North America.

Lehman Brothers

New York, NY

Associate, Mergers & Acquisitions Group

Jul 1996 - Jun 1999

- Executed buy-side and sell-side M&A transactions in a variety of industries including manufacturing, consumer products, food processing, and financial services.

Bank of America Securities

Los Angeles, CA

Associate, Mergers & Acquisitions Group

Sep 1994 - Jun 1996

- Prepared company, industry and valuation analyses for various M&A assignments.

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Patriot Wealth Management (now part of Mariner Wealth Advisors) **Houston, TX**
• Developed financial planning strategies and provided advisory work for clients. *Summer 1993*

Grupo Industrial ALFA (Empaques de Cartón Titán) **Monterrey, Mexico**
• Prepared a strategic plan to increase Titán's share of maquiladora market for cardboard boxes. *Jun - Dec 1992*

Hon. John G. Davies, U.S. District Court, Central District of California **Los Angeles, CA**
• Summer clerk; worked on various legal matters under the guidance of full-time clerks. *Jun - Jul 1991*

Office of Ronald Reagan **Los Angeles, CA**
• Drafted letters and missives for President Reagan under supervision of the head speechwriter. *Jun - Dec 1989*

EDUCATION

UCLA Anderson School of Management **Los Angeles, CA**
MBA in Finance; Field Study: Feasibility study of a high-end resort in Mazatlán, Mexico *Jun 1994*
Semester abroad at Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM) *Fall 1992*

UCLA School of Law
JD; L.A. County Bar Association Pro Bono Certificate; Moot Court; Women's Law Journal; Street Law *May 1994*

Universidad de Salamanca **Salamanca, Spain**
Courses in Economics of the European Union, Spanish Literature, and Spanish Civil War History *Jan - Jun 1990*

College of the Holy Cross **Worcester, MA**
BA in History, *Cum Laude*; Phi Beta Kappa; Phi Alpha Theta (International History Honor Society); *May 1989*
Alpha Sigma Nu (National Jesuit Honor Society); Varsity Swimming: set 7 school records; Varsity Tennis

BOARD SERVICE

Pasadena Community Foundation **Pasadena, CA**
Board of Directors. Committees: Finance, Nominating & Governance (chair); Search for a new investment manager
2012 - present

Foothill Family (social service organization) **Pasadena, CA**
Board of Directors. Committees: Executive, Board Affairs, Finance; Search for new CEO
2009 - 2013
Advisory Board *2013 - present*

Pasadena Public Library Foundation **Pasadena, CA**
Board of Directors *2009 - present*

St. Andrew Catholic Church **Pasadena, CA**
Finance Council *2009 - present*

ADDITIONAL

Adjunct professor at Claremont McKenna College in Fall 2015, Spring 2016, Spring 2018 (Econ 154: Financial Statement Analysis). Fluent Spanish. Traveled to over 25 countries. Lived in Australia, Spain, Mexico, and Argentina.
Member of the California Bar.

Member of UCLA Anderson Fink Finance Leaders Group **Los Angeles, CA**
The Fink Center is a finance research center at UCLA Anderson School of Management *July 2014 - present*

Merrill Lynch Debt Capital Markets Conference, Panelist **New York, NY**
Topic: *Capital Structure: A Strategic Asset?* *December 2011*