Psychology
Careers with a Bachelor’s Degree

Good Reference Book Available at CMC Career Center:

Helpful Websites:
- Careers in Psychology: http://careersinpsychology.org

Overview
Psychologists study human behavior and mental processes to understand, explain and change people's behavior. Some research psychologists investigate the physical, cognitive, emotional, or social aspects of human behavior. Other psychologists in applied fields counsel and conduct training programs, do market research, or provide mental health services in hospitals, clinics and private settings. The study of psychology is excellent pre-professional training for the fields of law and medicine, and for careers in business, industry and government.

Careers with a BA in Psychology
- Most psychology majors find employment in a variety of careers and do not continue on to a graduate school.
- Specialized work in various areas of psychology typically requires an M.A. or Ph.D. By standards of the American Psychological Association, a Ph.D. is necessary in order to be called a psychologist and is typically the minimum educational requirement for university/college level institutions, hospitals, or government agencies employing psychologists. Also, most institutions require a psychologist to have completed an approved internship and have up to 1 year of experience. Some clinics and therapeutic institutions may hire well-qualified applicants with M.A.’s.

What do employers look for in Psychology graduates?
- Edwards & Smith (1988) interviewed employers seeking to hire a person whose duties would include research (not part of the above study), the highest rated skills included writing proposals and reports, the ability to identify problems and suggest solutions based on knowledge of human behavior, conducting interviews, and performing statistical analyses.

<table>
<thead>
<tr>
<th>Ability</th>
<th>Understanding</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ability to interpret/explain</td>
<td>of human development/behavior</td>
</tr>
<tr>
<td>psychological research</td>
<td></td>
</tr>
<tr>
<td>Ability to mediate/negotiate</td>
<td>Sensitivity to others</td>
</tr>
<tr>
<td>Ability to observe/analyze</td>
<td>Ability to evaluate personal problems</td>
</tr>
</tbody>
</table>
Ability to make decisions | Proficiency in interpersonal communication
---|---
Ability to identify problems | Ability to perform statistical analyses
Writing proposals and reports | Ability to conduct interviews

**Skills:**
- To assess what employers want from psychology graduates, a survey of business leaders from 3 states (Illinois, Ohio, & Idaho) asked about the relative importance of 88 specific qualities, skills and abilities (Landrum & Harrold, 2003). These potential employers of bachelor’s degree psychology graduates rated the items on a 4-point scale ranging from 0 (not at all important) to 3 (extremely important). The 10 most important characteristics and their mean ratings were as follows:

<table>
<thead>
<tr>
<th>Listening Skills</th>
<th>Focus on customers/clients</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ability to work with others as part of a work team</td>
<td>2.84</td>
</tr>
<tr>
<td>Getting along with others</td>
<td>2.83</td>
</tr>
<tr>
<td>Desire and ability to learn</td>
<td>2.80</td>
</tr>
<tr>
<td>Willingness to learn new, important skills</td>
<td>2.80</td>
</tr>
</tbody>
</table>

**Psychology majors bring a number of special strengths to the workplace.**
1) Psychology majors take course work in which they are encouraged to know and appreciate people from a variety of perspectives. Clearly employers value workers who are successful in understanding and relating to others.
2) Psychology majors obtain solid preparation in the strategies of scientific research, statistical analysis, and computer use. Such analytical and research skills enable psychology majors to know how to approach and answer a wide range of important questions and problems in everyday life. Again, many employers highly value these abilities.
3) Most psychology majors receive extensive practice in oral and written communication, particularly as they prepare and present research reports. Most employers look for applicants with strong speaking and writing skills.
4) Please see the list of general job opportunities for graduates with a BA degree in psychology. Students can strengthen their job prospects by choosing psychology courses that are closely related to their specific career interests. For example, courses in developmental psychology would likely strengthen the application of those intending to provide some form of child or elder care. Courses in organizational or leadership psychology would be important preparation for careers in business.
5) Students can also improve their job prospects by taking nonmajor courses that are related to a given career. For example, courses in accounting, marketing, and personnel management may be important for business-related professions. Courses in computer science, public speaking, and foreign language teach skills that are valuable in an even wider range of employment settings.
6) Psychology majors may strengthen their applications through involvement in extracurricular activities. Having been a member of a team, having played a leadership role, and having tutored another student strengthen one’s job application. Off-campus work experiences and internships in areas related to one’s chosen field may also prove beneficial.

References:
Preparing for a Career in Psychology

- **Join Honors Societies, especially Psi Chi, and become involved in Psych Club**
  - Psi Chi is the national honors society in psychology. At CMC, Psi Chi has a link on the Psychology Home page that has membership information (http://www.claremontmckenna.edu/psych/PsiChi.php). Please contact the faculty Psi Chi advisor or the student who is president of Psi Chi for more information.
  - Psych Club’s mission is to represent the psychology community within CMC and to provide a resource to students who are interested in the field (http://www.cmc.edu/psych/Psych%20Clubs/psychclub.php).

- **Get Involved in Research!!!!**
  - If possible, become actively involved as an undergraduate research assistant. Search out faculty members who share your research interests! As a first step, look up psychology faculty profiles on the department webpage and take a look at their research interests and publications.
  - Also, look for summer research internships in laboratories or in companies that are related to your research interests and opportunities to present your research at psychology undergraduate conferences. See links for summer internships and psychology undergraduate conferences on the department webpage.

- **Take advantage of Summer Internships & Programs**
  - *Almost all summer internships have application dates around February.*
  - CMC offers several summer internships relevant to psych and neuroscience majors
    - For internships and CMC sponsored internships, see the CMC Career Center and Services guide. The community service internship program is one of the few, if only, internship programs available to freshmen. The Kravis Internship is also of particular relevance to psychology majors.
      - Amanda Stevens (astevens@cmc.edu) is the internship advisor for Psychology.
  - See the link for summer internships on the Psychology Department webpage.
  - Neuroscience fellowships
    - The 5 C’s offer summer internships to conduct research in labs, especially those off the 5 C campuses.
    - Dr. Tom Borowski is the head of the Neuroscience program (tborowski@pitzer.edu) and is the contact person for the Neuroscience fellowships.
  - Other colleges, universities, and institutions offer summer programs tailored to different interests in Psychology and Neuroscience
    - Please see the link to Psychology Summer Internships on the department webpage for a list of possible summer programs and their URLs. (Remember that programs and URLs
Attend Conferences and Give Poster/Paper Presentations
  o Consider attending a local, state, or regional psychology conference. Also, attend any talks, colloquia, or symposia sponsored by the CMC Psychology Department, Kravis Leadership Institute, Claremont Graduate University, or neuroscience programs. At such meetings, you will have opportunities to hear established researchers and practitioners in the field.
  o Become a student affiliate of APS (American Society for Psychological Science) or APA (American Psychological Association). You should also look into the WPA (Western Psychological Association). Annual dues for undergraduate student affiliates are reasonable.

Finding Careers with a Bachelor's Degree in Psychology
(Edited from Bruce R. Fretz, Ph.D., Psi Chi National President)

• All of this information has been developed especially for psychology students. Much general information about career opportunities and procedures for finding employment is available at the CMC career development office. Please use this as a supplement for such general information.

• For all students studying psychology who wish to enter full-time employment after completing a bachelor’s degree, an increasing number of students at the bachelor’s degree level have found stimulating and interesting career opportunities in numerous fields, many utilizing their interests and knowledge of human behavior gained through psychology course work. However, the M.A. and Ph.D. remain the only degrees with which one can enter professional positions labeled "Psychologist."

Contents:
• Section 1: Kind of course work students might elect while undergraduates in order to enhance their career opportunities at the bachelor's degree level.
• Section 2: The broad range of career opportunities for psychology students
• Section 3: Pertinent state, federal and government employment opportunities

Section 1: Elective courses that may increase employability at the B.A./B.S. level
• Faculty and personnel working with career advising and placement of bachelor degree holders suggest that students often need to combine psychology with other courses that lead more directly to employment at the bachelor’s degree level. For students interested in maximizing their employment opportunities, those surveyed recommended that students need to take two or more courses in at least one of the following areas: economics, business administration, personnel administration, marketing, consumer education, journalism, speech, communications, English composition (for editing, technical writing), biological and ecological sciences, math/statistics, computer science, sociology, and social work. They also recommended that any opportunities for taking music, art and recreation courses pertinent to therapeutic uses of these media were also valuable.

• Additionally, either within psychology or as available in other departments, students should elect courses which prepare them to use psychological tests, interview techniques, or research design.

• Even more important may be independent study, research or fieldwork as part of your undergraduate curriculum. Field placements and research assignments often lead directly to job opportunities in similar settings after graduation. Additionally, in such activities a professor or professional psychologist often can refer you to potential employers.
Section 2: Where do I look for positions?

- Students often think only of mental hospitals as places for employment for those interested in work related to psychology. Listed below are many types of agencies and settings. In all of these, in various sections of the country, persons with bachelor’s degrees have found interesting and challenging positions which utilize their knowledge of psychology.

1. **Community Relations Officer**: works either for business or government in promoting good relations with the local community.
2. **Affirmative Action Officer**: works for recruitment and equal opportunities for minorities; employed by business, industries, schools and government.
3. **Recreation Worker**: plans and supervises community recreation facilities. (Increasing number of opportunities available for therapeutic recreation workers, often requiring course work in therapeutic recreation)
4. **Urban Planning Officer**: deals with city planning, renewal
5. **Personnel Administrator**: works with employee relations, selection, promotions, etc.
6. **Advertising copywriter**: researches audience and media, writes text of advertisements
7. **Media Buyer**: researches product and audiences to select most effective media for advertising
8. **Health Educator**: gives public information about health and disease
9. **Vocational Rehabilitation**: counsels persons with handicaps and illnesses in preparation for new vocations (some states require an M. A. degree for this position)
10. **Psychiatric Assistant**: administers routine tests, helps with patients under supervision of psychiatrist
11. **Director of Volunteer Service**: responsible for volunteers—recruits, supervises, trains, and evaluates volunteers
12. **Public Statistician**: collects and interprets data on health and disease and community relations.
13. **Customs Inspector**: serves at international borders and airports in investigations and inquiries.
14. **Probation and Parole Officer**: persons with psychology backgrounds are often preferred for such positions, especially with adolescent parolees.
15. **Newspaper Reporter**: social science, psychological interest areas.
16. **Technical Writer**: researches and writes material dealing with social science and psychological knowledge for magazines, newspapers and journals.
17. **Sales Representative**: major publishers of psychological books often seek out undergraduates with psychology majors for these positions on college campuses.
18. **Opinion Survey Researcher**: does opinion polls and interprets results.
19. **Daycare Center Supervisor**: supervises and coordinates activities of preschool children with working parents.
20. **Research Assistant**: assists in the collection and analysis of data for major investigations. Positions usually available only in large hospitals, businesses, and government.
21. **Laboratory Assistant**: assists in the collection and analysis of data for major investigations. Positions usually available only in large hospitals, businesses, and government.
22. **Scientific Instrument Salesperson**: opportunities in sales and development for companies specializing in psychology apparatus.

- For more industries, job titles, and skills associated with Psychology, see APA’s Careers in Psychology (http://www.apa.org/careers/index.aspx)

- Not listed above are the numerous kinds of “counselor” roles that are available to many students with a bachelor’s degree in a variety of social work service and mental agencies. Opportunities of this type are most abundant in the inner city and rural areas. Usually you can find out about such opportunities through contacting your local community service agencies (e.g., halfway programs for alcohol or drug addicts, former prisoners, or former mental hospital inmates). For a beginning post bachelor’s position these jobs can be quite challenging and often do not afford opportunities for future careers.

Common Hiring Organizations
<table>
<thead>
<tr>
<th>Adoption/child care agencies</th>
<th>Medical schools</th>
</tr>
</thead>
<tbody>
<tr>
<td>Churches/religious groups</td>
<td>Mental health associations</td>
</tr>
<tr>
<td>Clinics/hospitals</td>
<td>Nursing homes</td>
</tr>
<tr>
<td>Colleges/universities</td>
<td>Orphanages</td>
</tr>
<tr>
<td>Community organizations</td>
<td>Personnel departments</td>
</tr>
<tr>
<td>Courts/correctional institution</td>
<td>Research firms</td>
</tr>
<tr>
<td>Educational periodicals</td>
<td>Social service agencies</td>
</tr>
<tr>
<td>Government agencies</td>
<td>Test development corporations</td>
</tr>
<tr>
<td>Volunteer agencies</td>
<td>Youth organizations</td>
</tr>
</tbody>
</table>

An Online Resource to Enable Undergraduate Psychology Majors to Identify and Investigate 172 Psychology and Psychology-Related Careers

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Drew C. Appleby, Brandon S. Millspaugh, and Melissa J. Hammersley
Indiana University-Purdue University Indianapolis
Office of Teaching Resources in Psychology, OTRP online:

p. 2: “Despite the U.S.’s current economic downturn, experts say it has never been a better time to be a psychologist, thanks largely to the field's breadth and adaptability. The American Psychological Association has compiled a list of areas in which psychologists are in especially high demand, either in terms of the number of positions available now, the growth potential of the area, or both. For descriptions of these careers, go to http://www.apa.org/monitor/2008/04/careers.aspx.”

p. 3: “One of the most important messages this resource can convey to psychology majors is that they must take full advantage of their educational opportunities in order to develop the knowledge, skills, and characteristics that will make them viable and attractive applicants in today’s competitive job market. The most recent estimate of the number of psychology majors who graduate each year in the U.S. with a bachelor’s degree is 92,587 (Snyder & Dillow, 2010). This enormous number of graduates verifies the popularity of the discipline, but also makes it crystal clear that psychology majors should understand that the simple possession a Bachelor’s of Arts or a Bachelor’s of Science in Psychology will not guarantee them a high-status and/or high-paying job. They must use their undergraduate education to identify and investigate the careers they wish to enter and then take full advantage of their curricular and extracurricular opportunities to become persons who find successful employment in these careers. The information available in this document can help them accomplish these two challenging tasks.”

172 Careers of Interest to Psychology Majors

Careers that require a degree beyond the baccalaureate are followed by an asterisk. This list is not a finished product; it is a work in progress. If you discover errors or are aware of any online resources that would enrich this list, please share this information with the first author, who can be contacted at dappleby@iupui.edu.

Academic Counselor*
DOT: http://www.occupationalinfo.org/04/045107010.html
O*NET: http://online.onetcenter.org/link/summary/21-1012.00
OOH: http://www.bls.gov/oco/ocos067.htm

Activities Director
DOT: http://www.occupationalinfo.org/18/187117046.html
O*NET: http://online.onetcenter.org/link/summary/39-9032.00
Wild Card: http://education-portal.com/articles/Activities_Director:_Job_Profile_and_Occupational_Outlook_for_an_Activity_Director.html

Admissions Evaluator
DOT: http://www.occupationalinfo.org/20/205367010.html
O*NET: http://online.onetcenter.org/link/summary/43-4199.00

Advertising Sales Representative
DOT: http://www.occupationalinfo.org/25/254357014.html
O*NET: http://online.onetcenter.org/link/summary/41-3011.00
Wild Card: http://www.hrvector.com/hrjobdesc/SalesRepresentative.htm

Air Force Psychologist*
Wild Card: http://www.psychologycareercenter.org/air-force-psychologist.html

Alumni Director
DOT: http://www.occupationalinfo.org/09/090117014.html
O*NET: http://online.onetcenter.org/link/summary/11-9033.00
Wild Card: http://www.supportingadvancement.com/employment/job_descriptions/alumni/dir_alumni_relations.htm

Animal Trainer
DOT: http://www.occupationalinfo.org/15/159224010.html
O*NET: http://online.onetcenter.org/link/summary/39-2011.00

Applied Statistician
DOT: http://www.occupationalinfo.org/02/020167026.html
O*NET: http://online.onetcenter.org/link/summary/15-2041.00
OOH: http://www.bls.gov/oco/ocos045.htm

Army Mental Health Specialist
Wild Card: http://www.psychologycareercenter.org/army-mental-health-specialist.html

Army Psychologist
Wild Card: http://www.psychologycareercenter.org/army-psychologist.html

Art Therapist*
DOT: http://www.occupationalinfo.org/07/076127010.html
O*NET: http://online.onetcenter.org/link/summary/29-1129.00
Wild Card: http://www.prospects.ac.uk/p/types_of_job/art_therapist_job_description.jsp

Assessment Professional / Program Evaluator*
Wild Card: http://www.psichi.org/Pubs/Articles/Article_14.aspx
Wild Card: http://www.managementhelp.org/evaluaten/fnl_eval.htm

Benefits Manager
DOT: http://www.occupationalinfo.org/16/166167018.html
O*NET: http://online.onetcenter.org/link/summary/11-3041.00

Biogerontologist*
Wild Card: http://www.allpsychologycareers.com/career/biogerontologist.html
Wild Card: http://www.senescence.info/career.html

Career/Employment Counselor
Wild Card: http://www.psychologycareercenter.org/career-counselor.html

Career Information Specialist
DOT: http://www.occupationalinfo.org/24/249367014.html
O*NET: http://online.onetcenter.org/link/summary/43-4171.00
Wild Card: http://www.cche.net/about/files/job_infospec_generic_200608.pdf

Caseworker
DOT: http://www.occupationalinfo.org/19/195107010.html
O*NET: http://online.onetcenter.org/link/summary/21-1021.00

Chief Psychologist*
DOT: http://www.occupationalinfo.org/04/045107046.html
O*NET: http://online.onetcenter.org/link/summary/19-3039.00
OOH: http://www.bls.gov/oco/ocos056.htm

Child Abuse Counselor*

Child Counselor*
Wild Card: http://www.psychologycareercenter.org/child-counseling.html

Child Development Specialist
DOT: http://www.occupationalinfo.org/19/195227018.html
O*NET: http://online.onetcenter.org/link/summary/21-1021.00

Child Psychologist*
DOT: http://www.occupationalinfo.org/04/045061010.html
O*NET: http://online.onetcenter.org/link/summary/19-3039.00
OOH: http://www.bls.gov/oco/ocos056.htm

Child Welfare/Placement Caseworker
DOT: http://www.occupationalinfo.org/19/195107014.html
O*NET: http://online.onetcenter.org/link/summary/21-1021.00
Wild Card: http://education-portal.com/articles/Child_Welfare_Case_Worker_Job_Description_for_Students_Considering_a_Career_as_a_Child_Welfare_Case_Worker.html

Child Welfare Social Worker

Chiropractor
DOT: http://www.occupationalinfo.org/07/079101010.html
O*NET: http://www.onetonline.org/link/summary/29-1011.00
OOH: http://www.bls.gov/oco/ocos071.htm

Claims Supervisor
DOT: http://www.occupationalinfo.org/24/241137018.html
O*NET: http://online.onetcenter.org/link/summary/13-1031.01

Clinical Psychologist*
DOT: http://www.occupationalinfo.org/04/045107022.html
O*NET: http://online.onetcenter.org/link/summary/19-3031.02
OOH: http://www.bls.gov/oco/ocos056.htm
O*NET: http://online.onetcenter.org/link/summary/33-3012.00
OOH: http://www.bls.gov/oco/ocos156.htm

Counseling Psychologist*
DOT: http://www.occupationalinfo.org/04/045107026.html
O*NET: http://online.onetcenter.org/link/summary/19-3031.03
OOH: http://www.bls.gov/oco/ocos056.htm
Wild Card: http://www.psichi.org/Pubs/Articles/Article_97.aspx

Criminal Investigator (FBI and other)
DOT: http://www.occupationalinfo.org/37/375167042.html
O*NET: http://online.onetcenter.org/link/summary/33-3021.03

Customer Service Representative Supervisor
DOT: http://www.occupationalinfo.org/23/239137014.html
O*NET: http://online.onetcenter.org/link/summary/43-1011.00

Data Base Administrator
DOT: http://www.occupationalinfo.org/03/039162010.html
O*NET: http://online.onetcenter.org/link/summary/15-1061.00
OOH: http://www.bls.gov/k12/computers01.htm

Data Base Design Analyst
DOT: http://www.occupationalinfo.org/03/039162014.html
O*NET: http://online.onetcenter.org/link/summary/15-1099.08

Delinquency Prevention Social Worker
DOT: http://www.occupationalinfo.org/19/195107026.html
O*NET: http://online.onetcenter.org/link/summary/21-1021.00

Department Manager
DOT: http://www.occupationalinfo.org/29/299137010.html
O*NET: http://online.onetcenter.org/link/summary/41-1011.00

Developmental Psychologist*
DOT: http://www.occupationalinfo.org/04/045061010.html
O*NET: http://online.onetcenter.org/link/summary/19-3039.00
OOH: http://www.bls.gov/oco/ocos056.htm

Dietician
DOT: http://www.occupationalinfo.org/07/077117010.html
O*NET: http://online.onetcenter.org/link/summary/29-1031.00
OOH: http://www.bls.gov/oco/ocos077.htm

Disability Policy Worker

Disability Case Manager

Domestic Violence Counselor*

Educational Psychologist*
DOT: http://www.occupationalinfo.org/04/045067010.html
Elementary School Teacher
DOT: http://www.occupationalinfo.org/09/092227010.html
O*NET: http://online.onetcenter.org/link/summary/25-2021.00
OOH: http://www.bls.gov/oco/ocos060.htm

Employee Health Maintenance Program Specialist
DOT: http://www.occupationalinfo.org/16/166167050.html
O*NET: http://online.onetcenter.org/link/summary/13-1079.00
Wild Card: http://www.environmentjobslink.co.uk/jobs/employee-health-maintenance-program-specialist/7343/

Employee Relations Specialist
DOT: http://www.occupationalinfo.org/16/166267042.html
O*NET: http://online.onetcenter.org/link/summary/13-1079.00

Employment Counselor
DOT: http://www.occupationalinfo.org/16/166257010.html
O*NET: http://online.onetcenter.org/link/summary/13-1071.01
OOH: http://www.bls.gov/oco/ocos067.htm

Employment Interviewer
DOT: http://www.occupationalinfo.org/16/166267010.html
O*NET: http://online.onetcenter.org/link/summary/13-1071.01

Engineering / Human Factors / Ergonomic Psychologist*
DOT: http://www.occupationalinfo.org/04/045061014.html
Wild Card: http://www.psichi.org/Pubs/Articles/Article_122.aspx

Exercise Therapist*

Existential Therapist*
Wild Card: http://www.psychologycareercenter.org/existential-therapist.html

Experimental Psychologist*
DOT: http://www.occupationalinfo.org/04/045061018.html
O*NET: http://online.onetcenter.org/link/summary/19-3039.00
OOH: http://www.bls.gov/oco/ocos056.htm

Family Counselor/Caseworker*
DOT: http://www.occupationalinfo.org/19/195107018.html
O*NET: http://online.onetcenter.org/link/summary/21-1013.00
OOH: http://www.bls.gov/oco/ocos060.htm

Financial Aid Counselor
DOT: http://www.occupationalinfo.org/16/169267018.html
O*NET: http://online.onetcenter.org/link/summary/13-2052.00
Wild Card: http://www.thejobexplorer.com/Job_Description/Financial_Aid_Counselor.html

Forensic Psychologist
Wild Card: http://www.psychologycareercenter.org/forensic-psychologist.html
Wild Card:
http://psychology.about.com/od/psychologycareerprofiles/a/forensicpsych.htm

**Fund Raiser I**
DOT: http://www.occupationalinfo.org/29/293157010.html
O*NET: http://online.onetcenter.org/link/summary/11-2031.00
Wild Card: http://www.ehow.com/about_5414537_fundraising-job-descriptions.html

**Fund Raiser II**
DOT: http://www.occupationalinfo.org/29/293357014.html
O*NET: http://online.onetcenter.org/link/summary/11-2031.00

**Geriatric Social Worker**

**Gerontological Counselor***
Wild Card: http://www.psychologycareercenter.org/gerontological-counselor.html

**Geropsychologist***
Wild Card: http://www.psychologycareercenter.org/geropsychologist.html

**Group Worker**
DOT: http://www.occupationalinfo.org/19/195164010.html
O*NET: http://online.onetcenter.org/link/summary/39-9032.00

**Guidance Counselor***
DOT: http://www.occupationalinfo.org/04/045107010.html
O*NET: http://online.onetcenter.org/link/summary/21-1012.00
OOH: http://www.bls.gov/oco/ocos067.htm

**Health Care Facility Administrator**
DOT: http://www.occupationalinfo.org/18/187117010.html
O*NET: http://online.onetcenter.org/link/summary/11-9111.00

**Health Psychologist***
Wild Card: http://www.psychologycareercenter.org/health-psychologist.html
Wild Card: http://psychology.about.com/od/psychologycareerprofiles/p/health-psychologist.htm
Wild Card: http://www.health-psych.org/AboutHowtoBecome.cfm

**High School Teacher**
O*NET: http://online.onetcenter.org/link/summary/25-2031.00
OOH: http://www.bls.gov/oco/ocos069.htm

**Host/Hostess**
DOT: http://www.occupationalinfo.org/35/352667010.html
O*NET: http://online.onetcenter.org/link/summary/35-9031.00
OOH: http://www.bls.gov/oco/ocos162.htm

**Human Resource Advisor**
DOT: http://www.occupationalinfo.org/16/166267046.html
O*NET: http://online.onetcenter.org/link/summary/13-1079.00

**Industrial/Organizational Psychologist***
DOT: http://www.occupationalinfo.org/04/045107030.html
O*NET: http://online.onetcenter.org/link/summary/19-3032.00
FAQ re: Psychology Grad School & Careers

Information Specialist
DOT: http://www.occupationalinfo.org/10/109067010.html
O*NET: http://online.onetcenter.org/link/summary/43-4171.00

Job Analyst
DOT: http://www.occupationalinfo.org/16/166267018.html
O*NET: http://online.onetcenter.org/link/summary/13-1072.00

Labor Relations Manager
DOT: http://www.occupationalinfo.org/16/166167034.html
O*NET: http://online.onetcenter.org/link/summary/11-3040.00
OOH: http://www.bls.gov/oco/ocos021.htm

Lawyer*
DOT: http://www.occupationalinfo.org/11/110107010.html
O*NET: http://online.onetcenter.org/link/summary/23-1011.00
OOH: http://www.bls.gov/oco/Ocos053.htm

Licensed Professional Counselor*
Wild Card: http://www.psychologycareercenter.org/licensed-professional-counselor.html
Wild Card: http://www.counseling.org/counselors/LicensureAndCert.aspx

Loan Officer
DOT: http://www.occupationalinfo.org/18/186267018.html
O*NET: http://online.onetcenter.org/link/summary/13-2072.00
OOH: http://www.bls.gov/oco/ocos018.htm

Management Analyst
DOT: http://www.occupationalinfo.org/16/161167010.html
O*NET: http://online.onetcenter.org/link/summary/13-1111.00
OOH: http://www.bls.gov/oco/ocos019.htm

Market Research Analyst
DOT: http://www.occupationalinfo.org/05/050067014.html
O*NET: http://online.onetcenter.org/link/summary/19-3021.00

Marriage and Family Counselor*
DOT: http://www.occupationalinfo.org/04/045107054.html
O*NET: http://online.onetcenter.org/link/summary/21-1013.00
OOH: http://www.bls.gov/oco/ocos067.htm

Marriage and Family Therapist*

Mathematical/Quantitative Psychologist*
Wild Card: http://www.psichi.org/Pubs/Articles/Article_74.aspx

Media Psychologist*
Wild Card: http://www.psychologycareercenter.org/media-psychologist.html

Medical Social Worker*
DOT: http://www.occupationalinfo.org/19/195107030.html
O*NET: http://online.onetcenter.org/link/summary/21-1022.00
OOH: http://www.bls.gov/oco/ocos060.htm

Mental Health Counselor*
FAQ re: Psychology Grad School & Careers


Mental Health Social Worker

Mental Retardation Aide
DOT: http://www.occupationalinfo.org/35/355377018.html
O*NET: http://online.onetcenter.org/link/summary/31-1013.00
OOH: http://www.careerplanner.com/DOT-Job-Descriptions/MENTAL-RETARDATION-AIDE.cfm

Military Chaplin*
Wild Card: http://www.psychologycareercenter.org/military-chaplain.html

Military Counselor*
Wild Card: http://www.psychologycareercenter.org/military-counselor.html

Military Psychologist*
DOT: http://www.occupationalinfo.org/04/045107030.html
O*NET: http://online.onetcenter.org/link/summary/19-3039.00

Minister, Priest, Rabbi, Chaplain, etc.*
DOT: http://www.occupationalinfo.org/12/120107010.html
O*NET: http://online.onetcenter.org/link/summary/21-2011.00

Multicultural Counselor*
Wild Card: http://www.psychologycareercenter.org/multicultural-counselor.html

Music Therapist*
DOT: http://www.occupationalinfo.org/07/076127014.html
O*NET: http://online.onetcenter.org/link/summary/29-1125.00

Navy Clinical Psychologist*
Wild Card: http://www.psychologycareercenter.org/navy-psychologist.html

Neurologist*
DOT: http://www.occupationalinfo.org/07/070101050.html
O*NET: http://online.onetcenter.org/link/summary/29-1069.04

Neuropathologist*
DOT: http://www.occupationalinfo.org/07/070061010.html
O*NET: http://online.onetcenter.org/link/summary/29-1069.07

Neuropsychologist
Wild Card: http://www.psychologycareercenter.org/neuropsychologist.html

Neurosurgeon*
DOT: http://www.occupationalinfo.org/07/070101094.html
O*NET: http://online.onetcenter.org/link/summary/29-1067.00
OOH: http://www.bls.gov/oco/ocos074.htm

News Writer
DOT: http://www.occupationalinfo.org/13/131262014.html
O*NET: http://online.onetcenter.org/link/summary/27-3022.00
OOH: http://www.bls.gov/k12/reading01.htm
Wild Card: http://www.prospects.ac.uk/p/types_of_job/newspaper_journalist_job_description.jsp
FAQ re: Psychology Grad School & Careers

Nurse
DOT: http://www.occupationalinfo.org/07/075364010.html
O*NET: http://online.onetcenter.org/link/summary/29-1111.00
OOH: http://www.bls.gov/oco/ocos083.htm

Occupational Analyst
DOT: http://www.occupationalinfo.org/16/166067010.html
O*NET: http://online.onetcenter.org/link/summary/13-1072.00

Occupational Therapist*
DOT: http://www.occupationalinfo.org/07/076121010.html
O*NET: http://online.onetcenter.org/link/summary/29-1122.00
OOH: http://www.bls.gov/oco/ocos078.htm

Optometrist*
DOT: http://www.occupationalinfo.org/07/079101018.html
O*NET: http://online.onetcenter.org/link/summary/29-1041.00
OOH: http://www.bls.gov/oco/ocos073.htm

Patient Resources and Reimbursement Agent
DOT: http://www.occupationalinfo.org/19/195267018.html
O*NET: http://online.onetcenter.org/link/summary/43-4051.03

Pediatrician*
DOT: http://www.occupationalinfo.org/07/070101066.html
O*NET: http://online.onetcenter.org/link/summary/29-1065.00
OOH: http://www.bls.gov/oco/ocos074.htm

Penologist*
DOT: http://www.occupationalinfo.org/05/054067014.html
O*NET: http://online.onetcenter.org/link/summary/19-3041.00

Personnel Psychologist*
DOT: http://www.occupationalinfo.org/04/045107030.html
O*NET: http://online.onetcenter.org/link/summary/19-3039.00

Personnel Recruiter
DOT: http://www.occupationalinfo.org/16/166267038.html
O*NET: http://online.onetcenter.org/link/summary/13-1071.02
Wild Card: http://www.careerplanner.com/DOT-Job-Descriptions/PERSONNEL-RECRUITER.cfm

Pharmacologist*
DOT: http://www.occupationalinfo.org/04/041061074.html
O*NET: http://online.onetcenter.org/link/summary/19-1042.00

Physiatrist*
DOT: http://www.occupationalinfo.org/07/070101070.html
O*NET: http://online.onetcenter.org/link/summary/29-1069.08

Physical Therapist*
DOT: http://www.occupationalinfo.org/07/076121014.html
O*NET: http://online.onetcenter.org/link/summary/29-1123.00
OOH: http://www.bls.gov/oco/ocos080.htm
FAQ re: Psychology Grad School & Careers


Physician
- DOT: http://www.occupationalinfo.org/07/070101022.html
- O*NET: http://online.onetcenter.org/link/summary/29-1062.00
- OOH: http://www.bls.gov/oco/ocos074.htm


Police Officer
- DOT: http://www.occupationalinfo.org/37/375263014.html
- O*NET: http://online.onetcenter.org/link/summary/33-3051.01
- OOH: http://www.bls.gov/k12/law01.htm


Polygraph Examiner
- DOT: http://www.occupationalinfo.org/19/199267026.html
- O*NET: http://online.onetcenter.org/link/summary/19-4092.00

Wild Card: http://www.eduers.com/JobDescriptions/Polygraph_Examiner.html

Preschool Teacher
- O*NET: http://online.onetcenter.org/link/summary/25-2011.00
- OOH: http://www.bls.gov/oco/ocos069.htm

Wild Card: http://www.careerplanner.com/Job-Descriptions/Preschool-Teachers,-Except-Special-Education.cfm

Primary Therapist

Probation/Parole Officer
- DOT: http://www.occupationalinfo.org/19/195107046.html
- O*NET: http://online.onetcenter.org/link/summary/21-1092.00
- OOH: http://www.bls.gov/k12/law265.htm


Psychiatric Aide/Attendant
- DOT: http://www.occupationalinfo.org/35/355377014.html
- O*NET: http://online.onetcenter.org/link/summary/31-1013.00
- OOH: http://www.bls.gov/oco/ocos327.htm


Psychiatric Social Worker
- DOT: http://www.occupationalinfo.org/19/195107034.html
- O*NET: http://online.onetcenter.org/link/summary/21-1022.00


Psychiatric Technician
- DOT: http://www.occupationalinfo.org/07/079374026.html
- O*NET: http://online.onetcenter.org/link/summary/29-2053.00

Wild Card: http://www.careerplanner.com/DOT-Job-Descriptions/Psychiatric-TECHNICIAN.cfm

Psychiatrist
- DOT: http://www.occupationalinfo.org/07/070107014.html
- O*NET: http://online.onetcenter.org/link/summary/29-1066.00


Psychological Anthropologist
- DOT: http://www.occupationalinfo.org/05/055067010.html
- O*NET: http://online.onetcenter.org/link/summary/19-3091.01

Psychological Stress Evaluator
- DOT: http://www.occupationalinfo.org/19/199267026.html
Psychometrist*
O*NET: http://online.onetcenter.org/link/summary/19-3039.00
DOT: http://www.occupationalinfo.org/04/045067018.html
Wild Card: http://www.careerplanner.com/DOT-Job-Descriptions/PSYCHOMETRIST.cfm

Psychotherapist*
Wild Card: http://www.psychologycareercenter.org/psychotherapist.html

Public Health Director
DOT: http://www.occupationalinfo.org/07/079117014.html
O*NET: http://online.onetcenter.org/link/summary/11-9111.00

Public Health Social Worker
Wild Card: http://education-portal.com/articles/Public_Health_Social_Worker%3A_Educational_Requirements.html

Public Relations Representative
DOT: http://www.occupationalinfo.org/16/165167014.html
O*NET: http://online.onetcenter.org/link/summary/27-3031.00

Purchasing Agent
DOT: http://www.occupationalinfo.org/16/162157038.html
O*NET: http://online.onetcenter.org/link/summary/13-1023.00
OOH: http://www.bls.gov/oco/ocos023.htm
Wild Card: https://www.careerplanner.com/DOT-Job-Descriptions/PURCHASING-AGENT.cfm

Real Estate Agent
DOT: http://www.occupationalinfo.org/25/250357018.html
O*NET: http://online.onetcenter.org/link/summary/41-9022.00
OOH: http://www.bls.gov/oco/ocos120.htm

Recreation Leader
DOT: http://www.occupationalinfo.org/19/195227014.html
O*NET: http://online.onetcenter.org/link/summary/39-9032.00
OOH: http://www.bls.gov/oco/ocos058.htm

Recreation Supervisor
DOT: http://www.occupationalinfo.org/18/187167238.html
O*NET: http://online.onetcenter.org/link/summary/39-9032.00

Recreational Therapist
DOT: http://www.occupationalinfo.org/07/076124014.html
O*NET: http://online.onetcenter.org/link/summary/29-1125.00
OOH: http://www.bls.gov/oco/ocos082.htm

Rehabilitation Counselor
Wild Card: http://www.psychologycareercenter.org/rehabilitation-counselor.html

Rehabilitation Psychologist*
Wild Card: http://www.psychologycareercenter.org/rehabilitation-psychologist.html

Research Assistant
DOT: http://www.occupationalinfo.org/19/199364014.html
O*NET: http://online.onetcenter.org/link/summary/19-4061.00
Wild Card: http://64.78.60.80/Job-Descriptions/Social-Science-Research-Assistants.cfm

Retail Salesperson
DOT: http://www.occupationalinfo.org/27/279357054.html
Sales Clerk
DOT: http://www.occupationalinfo.org/29/290477014.html
O*NET: http://online.onetcenter.org/link/summary/41-2031.00
Wild Card: http://64.78.60.80/Job-Descriptions/Stock-Clerks,-Sales-Floor.cfm

School Psychologist*
DOT: http://www.occupationalinfo.org/04/045107034.html
O*NET: http://online.onetcenter.org/link/summary/19-3031.01
OOH: http://www.bls.gov/oco/ocos121.htm
Wild Card: http://www.psichi.org/Pubs/Articles/Article_154.aspx
Wild Card: http://careerplanning.about.com/od/occupations/p/speech_path.htm

Social Services Aide
DOT: http://www.occupationalinfo.org/19/195367034.html
O*NET: http://online.onetcenter.org/link/summary/21-1093.00
OOH: http://www.bls.gov/oco/ocos059.htm

Sport Psychologist*
Wild Card: http://www.psychologycareercenter.org/sports-psychologist.html
Wild Card: http://www.psichi.org/Pubs/Articles/Article_646.aspx
Wild Card: http://www.psichi.org/Pubs/Articles/Article_849.aspx
Wild Card: http://teachpsych.org/otrp/resources/finley03.pdf
Wild Card: http://appliedsportpsych.org/searchResults/showPage/p/id/454

Substance Abuse Counselor
DOT: http://www.occupationalinfo.org/04/045107058.html
O*NET: http://online.onetcenter.org/link/summary/21-1011.00
OOH: http://www.bls.gov/oco/ocos067.htm

Systems Analyst
FAQ re: Psychology Grad School & Careers

Teacher for the Emotionally Impaired
DOT: http://www.occupationalinfo.org/09/094227010.html
O*NET: http://online.onetcenter.org/link/summary/25-2041.00

Teacher for the Hearing Impaired
DOT: http://www.occupationalinfo.org/09/094224010.html
O*NET: http://online.onetcenter.org/link/summary/25-2041.00

Teacher for the Learning Disabled
DOT: http://www.occupationalinfo.org/09/094227030.html
O*NET: http://online.onetcenter.org/link/summary/25-2041.00

Teacher for the Mentally Impaired
DOT: http://www.occupationalinfo.org/09/094227022.html
O*NET: http://online.onetcenter.org/link/summary/25-2041.00

Teacher for the Visually Impaired
DOT: http://www.occupationalinfo.org/09/094224018.html
O*NET: http://online.onetcenter.org/link/summary/25-2041.00

Technical Writer
DOT: http://www.occupationalinfo.org/13/131267026.html
O*NET: http://online.onetcenter.org/link/summary/27-3042.00
OOH: http://www.bls.gov/oco/ocos319.htm

Therapist for the Blind*
DOT: http://www.occupationalinfo.org/07/076224014.html
O*NET: http://online.onetcenter.org/link/summary/29-1122.01

Veterans Contact Representative
DOT: http://www.occupationalinfo.org/18/187167198.html
O*NET: http://online.onetcenter.org/link/summary/13-1199.00

Veterinarian*
DOT: http://www.occupationalinfo.org/07/073101010.html
O*NET: http://online.onetcenter.org/link/summary/29-1131.00
OOH: http://www.bls.gov/oco/ocos076.htm

Veterans Counselor
Wild Card: http://www.psychologycareercenter.org/veterans-counselor.html
Wild Card: http://www.allpsychologycareers.com/career/veterans-counselor.html

Victims’ Advocate
Wild Card: http://www.psychologycareercenter.org/victims-advocate.html
Wild Card: http://education-portal.com/articles/Victim_Advocate_Job_Description_and_Information_About_Starting_a_Career_in_Victim_Advocacy.html

Vocational Rehabilitation Counselor*
DOT: http://www.occupationalinfo.org/04/045107042.html
O*NET: http://online.onetcenter.org/link/summary/21-1012.00

Vocational Training Teacher
DOT: http://www.occupationalinfo.org/09/097221010.html
Of course there are others, but these can get you started thinking about how to use your skills developed as a Psychology Major and apply them to careers that don’t necessarily have “Psychologist” in their name/label.

Section 3: Jobs available in state and federal governments. How do I apply and compete for these positions?

Government is big business. The federal and state governments are the country’s largest employers of civilians. Federal employees hold hundreds of different kinds of jobs; most of the kinds of occupations found in private industry are found in the government too. Compensation is competitive. A variety of benefits—vacation and sick leave, injury compensation, group life insurance, health plans, and retirement programs—make Federal employment attractive, also. Similar benefits may be offered by state agencies.

Federal Government: The Federal Career Directory - A Guide for College Students (check for more recent editions in Career Services) describes a variety of Federal careers and jobs for college graduates. Among positions which are relevant to psychology majors with a B. A. degree are the following: psychology technician (e.g., in a VA hospital or research laboratory), correctional officer, employment assistant specialist, manpower development specialist, social science analyst, writer-editor (scientific and technical writing), and statistician (for candidates with a strong background in math and statistics plus courses in social sciences). Other professional and administrative jobs specify no particular major with the bachelor’s degree.

To find more about these jobs and how to apply you should get in touch with the nearest Federal Job Information Center. At least one center is located in every state (a list of information centers for each state appears at the end of this section). Write, call, or preferably visit one of these centers located nearest to you or in the area in which you seek employment. These centers serve as a “one stop information service” for the prospective candidate, as they provide information about the job opportunities and vacancies, requirements and qualifications, and application and examination procedures. A variety of pamphlets is available from the information centers.

Most federal positions are filled on a competitive basis under the civil service merit system. You will receive a civil service rating on the basis of your education, experience, and performance on written examinations (if required for the particular job). If you meet the requirements for a particular job announcement, then your name will be put on a list of eligibles. Appointments to jobs may be made from within federal agencies (e.g., by promotion of an employee or by hiring a qualified employee from another federal agency). However, when a job is to be filled from a list of eligibles, appointments are made by choosing any one of three top ranked eligibles.

Some professional and administrative positions for college students require applicants to take the Professional and Administrative Career Examination (PACE). Satisfactory performance on the PACE plus suitable education and experience will qualify you for an appointment at the grade of GS-5 or GS-7.

To qualify for a professional job covered by the PACE you must meet certain education and/or experience requirements (in addition to scoring well on the parts of the exam which are relevant to the job you are
The education and experience requirements for GS-5 positions are easily met; your bachelor’s degree satisfies the requirement. For a GS-7 job the requirements can be satisfied in two ways, either by (a) having a bachelor’s degree plus 1 year of graduate study, or 4 years of relevant experience, or (b) having a bachelor’s degree, and earned rating of 90 or higher on the PACE and either a 2.9 GPA on a 4.0 scale for all undergraduate courses, or a rank in the upper third of your class, or membership in a recognized national honorary scholastic society (e.g., Psi Chi). As stated previously, selection for open positions is based upon your relative standing (ranking) among all applicants who qualify for the position.

Each position announcement will list other education, experience, and perceived characteristics that are important for applicants.

State Government. State government employment opportunities will vary from state to state. Merit or civil service systems are established in all states. Addresses for information and application appear below. You should write or call the appropriate agency or officer in your state for information. State job qualifications are similar to those adopted for Federal positions. Thus, education, experience, and examination performance will determine your merit rating for state jobs.

General Information

APA’s Students Considering Careers in Psychology:  

APA’s Nonacademic Careers for Scientific Psychologists  

Pomona’s Guide to Neuroscience Careers/Resources (use Opportunities and Resources links on left side of Neuroscience webpage):  
http://www.pomona.edu/academics/departments/neuroscience/

Career Planning & Information

Careers in Psychology http://www.psywww.com/careers/

• See also this web site for “Careers in Psychology” Advice:  

• Another helpful psychology careers website:  
  http://careersinpsychology.org

Careers in Social Work https://www.socialworkers.org/students/default.asp

Careers in School Psychology  
http://psychology.about.com/od/psychologycareerprofiles/p/schoopsych.htm

Information on Federal Service- Jobs & Internships with the Federal Government  
http://www.usajobs.gov/studentjobs/

A Day in the Life (job profiles) from Get that Gig.com http://www.getthatgig.com/

Psych Ed Job Connect  
www.psyched.net

School Psychology Job Center www.schoolpsychology.net/p_jobs.html

Social Service.com  
www.socialservice.com

Graduate School

See the links to Psychology Graduate School Information: Answers to Frequently Asked Questions and Should I Go (Straight) to Graduate School in Psychology? on the Psychology Department webpage for an in-depth discussion of what you need to do to prepare for graduate school as well as other URL’s to get you to reliable sources.

Good Reference Book Available at CMC Career Center:

Accredited Graduate Programs in Counseling (from CACREP)
http://www.cacrep.org/index.cfm/finding-a-cacrep-program
AmoebaWeb/Psychology on the Web www.vanguard.edu/faculty/ddegelman/amoebaweb
Social Psychology Network www.socialpsychology.org/career.htm

Job Listings / Job Search

Vault Guides
http://www.vault.com/wps/portal/usa
• (Career Service Center Website>Links>VAULT>password, read instructions online)
• Although the Vault guides are not sorted by academic area, they are sorted by industry so we suggest you read the guides of the industries you are interested in to learn more about them

School Psychology Job Center
http://www.schoolpsychology.net/p_jobs.html
• List of school psychology jobs and internships

Psych Ed Job Connect
http://www.psyched.net/
• More psychology related jobs

Social Service.com
http://www.socialservice.com/userlogin.cfm?cfid=760299&cftoken=3282807
• Job search database of social service related jobs

Jobscience.com
http://www.jobpsychology.com/
• Job search database for healthcare professionals

Federal Jobs

• Official job site of United States Federal Government
  http://www.usajobs.gov/studentjobs/
• Jobs with the US Department Health and Human Services
  http://www.dhhs.gov/jobs/index.html
• US Department of Housing and Urban Development
  http://www.hud.gov/jobs/index.cfm
• The Corporation for National & Community Service (includes Americorp)
  http://www.nationalservice.org/
• National Institute of Health
  http://nih.gov (see Pomona’s Resources Site for the Job Site at the National Institute of Health)

Organizations and Associations

American Psychological Association
1200 17th St., NW
Washington, DC 20036
www.apa.org

Association for Psychological Science
http://www.psychologicalscience.org/

American Counseling Association
http://www.counseling.org/

National Association of Social Workers
Society for Neuroscience
www.sfn.org

Cognitive Neuroscience Society
http://www.cogneurosociety.org/

Association of Black Psychologists
http://www.abpsi.org/

Association for the Advancement of Psychology
http://www.aapnet.org/

National Latina/o Psychological Association
http://www.nlpa.ws/

Selected CMC Career Services Resources

Books

Alumni Binders
- Alumni binders are sorted by both industry and location. Psychology majors might find the merchandising, advertising, consumer products, journalism, public relations, non-profit and consulting binders useful.

Online Assessments
- We strongly suggest you take the Myers-Briggs Type Indicator or the Strong Interest Inventory Assessment available to you through the Career Services Center. See Online Assessment Instructions for details.

Career Counseling for Psychology Majors
- To set up an appointment for career counseling, graduate school advising, or internships contact Amanda Stevens (astevens@cmc.edu).

Online Resources at CMC Psychology Department Homepage
(http://www.cmc.edu/psych/)

Psychology Jobs
Psychology Summer Internships
Psychology Graduate School Opportunities
Psychology Undergraduate Conferences
Psychology Graduate School Information: Answers to Frequently Asked Questions
Should I Go (Straight) to Graduate School in Psychology?